



# Vancouver Abbotsford

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Date: Sunday, June 01, 2008      Memo: 1

To: Winter industry professional vendors and interested parties

From: Denis Dion, Manager  
Winter Extreme, Ski & Board Swaps in both Vancouver and Abbotsford  
For the Greater Vancouver Zone of the Canadian Ski Patrol System  
H) long distance 1.604.864.8624 F) local 604.888.2611 Attn; Denis  
E-mail) [manager@winterextreme.com](mailto:manager@winterextreme.com)  
Swap Website) <http://www.winterextreme.com>

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## **Vancouver Snow Show @ BC Place: October 4th and 5th 2008**

The Canadian Ski Patrol's Winter Extreme Ski & Board Swap will again be the feature attraction at the Vancouver Snow Show. This year we have 25% more space and a dramatically better layout to maximise equipment display while providing a comfortable shopping experience for swap participants. Shop consignment drop offs are all day Friday October 3<sup>rd</sup>.

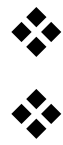
## **Abbotsford BC Snow Expo @ TradeX: November 15<sup>th</sup> to 16<sup>th</sup> 2008**

Our Abbotsford Winter Extreme Ski & Board and Swap is entering its second year as partners with the BC Snow Expo at TradeX. Swap customer feedback has been very positive with the dramatic growth of the total experience as it includes all the traditional Winter Extreme Ski Show vendors PLUS the Snowmobile and ATV vendors. This year's event will be 2 days only just like Vancouver, November 15<sup>th</sup> and 16<sup>th</sup>. Vendor consignment drop offs will be all day Friday November 14<sup>th</sup>.

### **Selling equipment at one or both of our events?**

Order your required tags on the form provided and return it to me via e-mail to [Manager@winterextreme.com](mailto:Manager@winterextreme.com) or to my fax number 604.888.2611 "**Attention: Denis Dion**" by the early delivery deadline **Friday, August 15**. Each tag order will include directions on data entry and will include the corresponding UPC tags, security labels and instructions to book equipment drop off times. **Tags will start being shipped as of August 29th** There will be full transferability of equipment and tags between the Vancouver Snow Show at BC Place and the Winter Extreme Ski & Board Swap in the BC Snow Expo at the Abbotsford Tradex at 50% off the registration fee without retagging.

**Return your booking via fax by Friday, August 15 for earliest delivery  
Attention: Denis Dion at 604.888.2611 or via return E-mail**



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Regular Tags: # of items \_\_\_\_\_ x \$ 2.00 per tag = \_\_\_\_\_  
A **20% commission** will be retained on the selling price of all swap items

Red Tags: # of items \_\_\_\_\_ x \$ 2.00 per tag = \_\_\_\_\_  
The retail you set on Red tags is automatically discounted 25% Sunday

Bulk Tags: # of items \_\_\_\_\_ x \$ .25 per tag by sheet of 25 = \_\_\_\_\_  
Bulk tags may be used for numerous like items sold at the same retail such as a group of helmets, ski bags or bindings. Ask me about any other items. There is no check in or check out procedure, and you are paid only for items sold through our swap less our consignment percentage. We DO NOT guarantee security of these items and are displayed at your own risk.

**Sub Total of above:** \_\_\_\_\_

**GST 6%:** \_\_\_\_\_

**Grand Total:** \_\_\_\_\_

**We will deduct this amount from your Sunday payout cheque**

**Please print large and neat!**

**Your** Company Name: \_\_\_\_\_  
**This is the name that will appear on your cheque**

**Your** Swap Coordinator: \_\_\_\_\_

**Your** Mailing Address: \_\_\_\_\_

Postal Code: \_\_\_\_\_ Phone #: \_\_\_\_\_

Your GST#: \_\_\_\_\_ E-Mail: \_\_\_\_\_  
**Required for refund of GST collected to you**

**Return your booking via fax by Friday, August 15 for earliest delivery  
Attention: Denis Dion at 604.888.2611 or via return E-mail**